



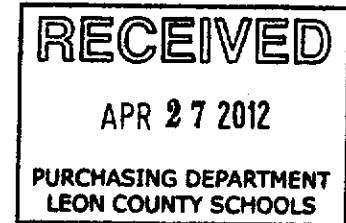
Memorandum

TO: June Kail, Purchasing Director *JKail 4/27/12*

FROM: ~~ABA~~ Steve Shelton, Director of Maintenance

DATE: April 26, 2012

RE: Recommendation for Bid #5084-2013 District Wide Pest Control



After reviewing the results from Bid #5084-2013, I would like to make the following recommendation. McCall Services is the lowest bidder and they have the experience, ample technicians and good references. I am recommending that the bid be awarded to McCall's Services. Should you have any questions or concerns, please feel free to contact my office at 617-1818.

SS/edh

cc: Roger Kesling, Operations Manager
Toni Hutto, Senior Account Clerk
Carl Green, Safety and Sanitation Coordinator

"Our Hands Keep Their Minds Working"

Maintenance Department · 3420 West Tharpe Street · Suite 200 · Tallahassee, Florida 32303-1138
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www.leon.k12.fl.us

"Leon County Schools does not discriminate against any person on the basis of gender, marital status, sexual orientation, race, religion, national origin, age, or disability."

Bid No. 5084-2013

Description: PEST CONTROL SERVICES DISTRICT WIDE

Department: MAINTENANCE AND NUTRITION SERVICES

Opening Date: APRIL 24, 2012 @ 2:00 P.M.

Section 1 - Nutrition Services Kitchens, Dining Areas And Home Economic Labs Only Cost Per Visit 1 per Mth		1st Choice Pest	Knox Pest Control	Massey Services	McCalls	Nature's Finest
ELEMENTARY SCHOOLS						
1	Apalachee Elementary	\$ 26.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
2	Astoria Park Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
3	Bond Elementary	\$ 36.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
4	Bucklake Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
5	Canopy Oaks Elementary	\$ 32.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
6	Chaires Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
7	Conley Elementary	\$ 38.00	\$ 25.00	\$ 35.00	\$ 22.00	\$ 35.00
8	Desoto Trail Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
9	Fort Braden School (K-8)	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
10	Gilchrist Elementary	\$ 31.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
11	Hartsfield Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
12	Hawks Rise Elementary	\$ 29.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
13	Killearn Lakes Elementary	\$ 32.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
14	W.T. Moore Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
15	Oakridge Elementary	\$ 28.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
16	Pineview Elementary	\$ 45.00	\$ 25.00	\$ 35.00	\$ 22.00	\$ 35.00
17	Riley Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
18	Roberts Elementary	\$ 39.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00

Section 1 - Nutrition Services Kitchens, Dining Areas And Home Economic Labs Only Cost Per Visit 1 per Mth		1st Choice Pest	Knox Pest Control	Massey Services	McCalls	Nature's Finest
ELEMENTARY SCHOOLS <i>cont'd</i>						
19	Ruediger Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
20	Sabal Palm Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
21	Sealey Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
22	Springwood Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
23	Kate Sullivan Elementary	\$ 32.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
24	Woodville Elementary	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
MIDDLE SCHOOLS						
25	Cobb Middle	\$ 35.00	\$ 23.00	\$ 35.00	\$ 27.00	\$ 30.00
26	Deerlake Middle	\$ 27.00	\$ 23.00	\$ 35.00	\$ 27.00	\$ 30.00
27	Fairview Middle	\$ 25.00	\$ 23.00	\$ 35.00	\$ 27.00	\$ 30.00
28	Griffin Middle	\$ 25.00	\$ 23.00	\$ 35.00	\$ 27.00	\$ 30.00
29	Montford Middle	\$ 40.00	\$ 23.00	\$ 35.00	\$ 27.00	\$ 30.00
30	Nims Middle	\$ 25.00	\$ 23.00	\$ 35.00	\$ 27.00	\$ 30.00
31	Raa Middle	\$ 30.00	\$ 23.00	\$ 35.00	\$ 27.00	\$ 30.00
32	Swift Creek Middle	\$ 38.00	\$ 23.00	\$ 35.00	\$ 27.00	\$ 30.00
HIGH SCHOOLS						
33	Chiles High	\$ 70.00	\$ 25.00	\$ 35.00	\$ 34.00	\$ 40.00
34	Godby High	\$ 42.00	\$ 23.00	\$ 35.00	\$ 34.00	\$ 30.00
35	Leon High	\$ 53.00	\$ 25.00	\$ 35.00	\$ 34.00	\$ 40.00
36	Lincoln High	\$ 60.00	\$ 25.00	\$ 35.00	\$ 34.00	\$ 40.00
37	Rickards High	\$ 44.00	\$ 25.00	\$ 35.00	\$ 34.00	\$ 35.00
38	SAIL	\$ 25.00	\$ 23.00	\$ 35.00	\$ 34.00	\$ 30.00

Section 1 - Nutrition Services Kitchens, Dining Areas And Home Economic Labs Only Cost Per Visit 1 per Mth		1st Choice Pest	Knox Pest Control	Massey Services	McCalls	Nature's Finest
MISCELLANEOUS SCHOOLS/SITES						
39	Adult Education	\$ 25.00	0	\$ 25.00	\$ 22.00	\$ 25.00
40	Ghazvini Learning Center	\$ 25.00	\$ 23.00	\$ 35.00	\$ 22.00	\$ 30.00
41	Gretchen Everhart	\$ 25.00	\$ 23.00	\$ 35.00	\$ 23.00	\$ 30.00
42	Lively Food Service	\$ 46.00	\$ 25.00	\$ 35.00	\$ 23.00	\$ 35.00
43	PACE	\$ 25.00	\$ 15.00	\$ 25.00	\$ 23.00	\$ 25.00
44	R.N. Gooden/Nancy Russell Center @ Wesson	\$ 25.00	\$ 28.00	\$ 35.00	\$ 23.00	\$ 35.00
45	Nutrition Service Office, Central Kitchen & Nutrition Service Warehouse (& office area) 2 Visit per Mth	\$ 62.00	\$ 28.00	\$ 70.00	\$ 58.00	\$ 45.00
46	IPM INITIAL INSPECTION AND START-UP	NO BID	0	\$ 35.00	NO BID	NONE
47	Average Price per Site (To be used for additions only)	NO BID	\$24.00	\$ 35.00	24.83	40
Section 2 - Schools And Sites Cost Per Visit 1 per Mth w/o Nutrition Services		1st Choice Pest	Knox Pest Control	Massey Services	McCalls	Nature's Finest
ELEMENTARY SCHOOLS						
1	Apalachee Elementary	\$ 26.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 45.00
2	Astoria Park Elementary	\$ 25.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 45.00
3	Bond Elementary	\$ 31.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
4	Bucklake Elementary	\$ 28.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
5	Canopy Oaks Elementary	\$ 30.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
7	Chaires Elementary	\$ 30.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
8	Conley Elementary	\$ 35.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 55.00

Section 2 - Schools And Sites Cost Per Visit 1 per Mth w/o Nutrition Services		1st Choice Pest	Knox Pest Control	Massey Services	McCalls	Nature's Finest
ELEMENTARY SCHOOLS <i>cont'd</i>						
9	Desoto Trail Elementary	\$ 25.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
10	Fort Braden School (K-8)	\$ 40.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 55.00
11	Gilchrist Elementary	\$ 31.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
12	Hartsfield Elementary	\$ 25.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
13	Hawks Rise Elementary	\$ 32.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
14	Killearn Lakes Elementary	\$ 36.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
15	W.T. Moore Elementary	\$ 30.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
16	Oakridge Elementary	\$ 29.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 45.00
17	Pineview Elementary	\$ 26.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 45.00
18	Riley Elementary	\$ 25.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
19	Roberts Elementary	\$ 33.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 55.00
20	Ruediger Elementary	\$ 25.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
21	Sabal Palm Elementary	\$ 25.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
22	Sealey Elementary	\$ 25.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
23	Springwood Elementary	\$ 25.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
24	Kate Sullivan Elementary	\$ 36.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 55.00
25	Woodville Elementary	\$ 25.00	\$ 55.00	\$ 35.00	\$ 34.00	\$ 50.00
MIDDLE SCHOOLS						
26	Cobb Middle	\$ 39.00	\$ 60.00	\$ 40.00	\$ 42.00	\$ 55.00
27	Deerlake Middle	\$ 49.00	\$ 60.00	\$ 40.00	\$ 42.00	\$ 60.00
28	Fairview Middle	\$ 38.00	\$ 60.00	\$ 40.00	\$ 42.00	\$ 55.00
29	Griffin Middle	\$ 35.00	\$ 60.00	\$ 40.00	\$ 42.00	\$ 50.00
30	Montford Middle	\$ 43.00	\$ 60.00	\$ 40.00	\$ 42.00	\$ 60.00

Section 2 - Schools And Sites w/o Nutrition Services <i>Cost Per Visit 1 per Mth</i>		1st Choice Pest	Knox Pest Control	Massey Services	McCalls	Nature's Finest
MIDDLE SCHOOLS						
31	Nims Middle	\$ 34.00	\$ 60.00	\$ 40.00	\$ 42.00	\$ 50.00
32	Raa Middle	\$ 36.00	\$ 60.00	\$ 40.00	\$ 42.00	\$ 55.00
33	Swift Creek Middle	\$ 42.00	\$ 60.00	\$ 40.00	\$ 42.00	\$ 60.00
HIGH SCHOOLS						
34	Chiles High	\$ 105.00	\$ 65.00	\$ 45.00	\$ 82.00	\$ 95.00
35	Godby High	\$ 74.00	\$ 65.00	\$ 45.00	\$ 82.00	\$ 80.00
36	Leon High	\$ 82.00	\$ 65.00	\$ 45.00	\$ 82.00	\$ 95.00
37	Lincoln High	\$ 99.00	\$ 65.00	\$ 45.00	\$ 82.00	\$ 95.00
38	Rickards High	\$ 75.00	\$ 65.00	\$ 45.00	\$ 82.00	\$ 80.00
39	SAIL	\$ 25.00	\$ 65.00	\$ 35.00	\$ 82.00	\$ 50.00
MISCELLANEOUS SCHOOLS & ADMINISTRATIVE SITES						
40	Adult Education	\$ 25.00	\$ 60.00	\$ 25.00	\$ 23.00	\$ 45.00
41	Gretchen Everhart Center	\$ 28.00	\$ 65.00	\$ 35.00	\$ 35.00	\$ 50.00
42	Lively Aviation	\$ 25.00	\$ 55.00	\$ 25.00	\$ 24.00	\$ 45.00
43	Lively Main Campus	\$ 83.00	\$ 85.00	\$ 45.00	\$ 60.00	\$ 95.00
44	Ghazvini Learning Center	\$ 25.00	\$ 60.00	\$ 30.00	\$ 35.00	\$ 50.00
45	PACE	\$ 25.00	\$ 55.00	\$ 25.00	\$ 25.00	\$ 35.00
46	Aquilina C. Howell Center	\$ 30.00	\$ 65.00	\$ 35.00	\$ 35.00	\$ 50.00
47	Administration Complex	\$ 25.00	\$ 60.00	\$ 30.00	\$ 22.00	\$ 45.00
48	R.N. Gooden/Nancy Russell Center @ Wesson	\$ 25.00	\$ 60.00	\$ 25.00	\$ 28.00	\$ 40.00
49	Facilities, Maintenance & Construction	\$ 32.00	\$ 65.00	\$ 35.00	\$ 35.00	\$ 50.00
50	Purchasing	\$ 25.00	\$ 50.00	\$ 25.00	\$ 22.00	\$ 40.00
51	Tech & Information Svs	\$ 25.00	\$ 55.00	\$ 25.00	\$ 22.00	\$ 40.00

Section 2 - Schools And Sites w/o Nutrition Services <i>Cost Per Visit 1 per Mth</i>		1st Choice Pest	Knox Pest Control	Massey Services	McCalls	Nature's Finest
MISCELLANEOUS SCHOOLS & ADMINISTRATIVE SITES <i>cont'd</i>						
52	Property Management & Warehouse	\$ 25.00	\$ 55.00	\$ 25.00	\$ 25.00	\$ 35.00
53	Transportation Department 3395 W. Tharpe St.	\$ 25.00	\$ 50.00	\$ 25.00	\$ 25.00	\$ 35.00
54	Transportation Department 3601 Connor Blvd.	\$ 25.00	\$ 30.00	\$ 25.00	\$ 20.00	\$ 30.00
55	Transportation Department Cox Stadium	\$ 25.00	\$ 40.00	\$ 25.00	\$ 20.00	\$ 35.00
56	Transportation Department 526 Appleyard Dr.	\$ 25.00	\$ 25.00	\$ 25.00	\$ 20.00	\$ 25.00
57	Transportation Department 440 Capital Circle NW	\$ 25.00	\$ 40.00	\$ 25.00	\$ 22.00	\$ 25.00
58	IPM INITIAL INSPECTION AND START UP	NO BID	\$ 0.01	SAME AS MONTHLY RATE	NO BID	NONE
59	Average Price per Site (To be used for additions only)	NO BID	\$ 0.01	\$ 35.00	0.0004875	0.001
60	Additional Services as Required	NO BID	\$ 30.00	\$ 25.00	SEE BID	0.001

Failure to file a protest within the time prescribed in section 120.57, F.S., shall constitute a waiver of proceedings under chapter 120, F.S. and Board Policy 6.09. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late."

Opened By: June Kail

Date: 4/24/2012

Tabulated By: Nancy Scott

Date: 4/24/2012



Agenda Item Details

Meeting	May 08, 2012 - Business Meeting/Workshop
Category	7. Items of Consent: Bids and Quotes
Subject	7.02 Pest Control Services District Wide - Bid No. 5084-2013
Access	Public
Type	Action (Consent)
Preferred Date	May 08, 2012
Absolute Date	May 08, 2012
Fiscal Impact	Yes
Budgeted	Yes

Public Content

STAFF MEMBER REPORTING THIS ITEM/PHONE: June Kail (488-1206), Steve Shelton (617-1777)

ACTION REQUESTED: The Superintendent recommends approval of the recommendation to award to McCall Services Inc.

ITEM SUMMARY: The Maintenance Department issued an Invitation to Bid for the procurement of an Integrated Pest Management (IPM) program in schools, cafeterias and ancillary sites throughout the District. This is an annual contract with an initial term of two (2) years and an option to renew for three (3) additional one (1) year periods. Five (5) bids were received in response to the solicitation and McCall Services, Inc. offered the lowest responsive bid.

WILL SUBMITTER BE DELIVERING SIGNATURE DOCUMENTS TO BOARD SECRETARY? No

[Recommendation Letter and Bid Evaluation for Bid No 5084-2013 Pest Control Services District Wide.pdf \(103 KB\)](#)

Our adopted rules of Parliamentary Procedure, Robert's Rules, provide for a consent agenda listing several items for approval of the Board by a single motion. Most of the items listed under the consent agenda have gone through Board subcommittee review and recommendation. Documentation concerning these items has been provided to all Board members and the public in advance to assure an extensive and thorough review. Items may be removed from the consent agenda at the request of any board member.

Workflow

Workflow Apr 27, 2012 2:05 PM :: Submitted by Nancy Scott. Routed to Steve Shelton for approval.
 Apr 30, 2012 1:22 PM :: Approved by Steve Shelton. Routed to Ronnie Youngblood for approval.
 Apr 30, 2012 11:44 AM :: Approved by Ronnie Youngblood. Routed to Paul Byrd for approval.
 May 1, 2012 7:31 AM :: Approved by Paul Byrd. Routed to Nancy Gress for approval.
 May 1, 2012 7:37 AM :: Approved by Nancy Gress. Routed to Marvin Henderson for approval.
 May 1, 2012 4:41 PM :: Final approval by Marvin Henderson

Last Modified by Marvin Henderson on May 1, 2012